

VBMA NEWSLETTER

August 2024



In this issue,

MARKET NEWS

VBMA RECENT ACTIVITIES

MARKET NEWS

Government bond auction results in August 2024

No.	Bond code	Issuer	Tenor (year)	Auction date	Offering value (VND bn)	Bidding value (VND bn)	Winning value (VND bn)	Winning yield (%/year)
1	TD2429010	State Treasury	5	07/08/2024	1,500	2,520	520	1.95
2	TD2434024	State Treasury	10	07/08/2024	6,000	9,301	5,950	2.71
3	TD2439031	State Treasury	15	07/08/2024	4,500	8,453	3,953	2.9
4	TD2444039	State Treasury	20	07/08/2024	500	200	0	-
5	TD2429010	State Treasury	5	14/08/2024	1,000	1,040	40	1.95
6	TD2434025	State Treasury	10	14/08/2024	9,000	14,629	9,000	2.71
7	TD2439031	State Treasury	15	14/08/2024	6,750	8,824	6,750	2.9
8	TD2454046	State Treasury	30	14/08/2024	500	200	100	3.1
9	TD2429010	State Treasury	5	21/08/2024	500	1,110	310	1.95
10	TD2434025	State Treasury	10	21/08/2024	9,000	8,531	7,270	2.71
11	TD2439032	State Treasury	15	21/08/2024	5,000	3,900	3,250	2.9
12	TD2444039	State Treasury	20	21/08/2024	500	250	50	2.98
13	TD2429010	State Treasury	5	28/08/2024	500	1,030	330	1.95
14	TD2434025	State Treasury	10	28/08/2024	7,000	8,551	6,350	2.71
15	TD2439032	State Treasury	15	28/08/2024	4,000	2,600	950	2.9
16	TD2444039	State Treasury	20	28/08/2024	500	660	460	3

Sources: HNX, collected by VBMA

In August 2024, the State Treasury of Vietnam (STV) called for 16 auctions of government bonds with the total offering value of VND 56,750 billion, the winning ratio was 79.8%.

The STV called for auction of G-bonds at 5-year, 10-year, 15-year, 20-year and 30-year, in which the 10-year and 15-year tenor accounted for most of the winning value with VND 28,570 billion (accounted for 63%) and VND 14,903 billion (accounted for 33%). The 5-year, 20-year and 30-year tenors were issued VND 1,200 billion (winning rate of 34.3%), VND 510 billion (winning rate of 34%), and VND 100 billion (winning rate of 20%). The average winning yield slightly increased compared to last month.

The total issued value of government bonds by STV through auctions in 8 months of 2024 was VND 238,297 billion, equivalent to more than 59.6% of 2024's plan (VND 400,000 billion), of which the issued value of G-bonds in July and August was VND 81,795 billion, reaching 54.5% of Q3's plan (VND 150,000 billion). The average G-bonds issuance tenor in August 2024 was 11.67 years, the average issuance interest rate was 2.76%/year.

In August, the two policy banks did not issue G-guaranteed bonds.

The value of Outright transactions was VND 150,112 billion (increased 3.4% compared to the previous month) and Repo transactions was VND 93,047 billion (decreased 20.8%).

The average daily Outright transaction value was VND 6,823 billion, and the average daily Repo transaction value was VND 4,229 billion. Compared to 2023's same period, August 2024's average outright transaction value rose about 54% and the average repo transaction value jumped by more than 202%.

In August, the net bought value of foreign investors was VND 388 billion, bringing the net bought value since the beginning of the year to VND 607 billion.

Vietnamese government bond yields (according to VBMA's outright trading room) slightly decreased at 7-year, 10-year and 15-year bonds and went sideways at the other tenors compared to last month.

Yields for 7-year, 10-year and 15-year bonds mildly decreased by 5 bps, while yields for the other tenors remained static compared to the end of last month.

In August, the State Bank of Vietnam (SBV) issued a total of VND 22,000 billion in 14-day SBV-bills, but also bought VND 33,312 billion in 7-day and 14-day valuable papers.

Corporate bonds issued in 2024:

According to data consolidated by VBMA as of August 30th 2024, there were 43 issuances of corporate bond through private placement with the issuing value of VND 37,995 billion and 2 issuances under public offering worth VND 11,000 in August 2024. In the first 8 months of 2024, there were 227 private placements worth VND 215,583 billion and 13 public offerings worth VND 22,773 billion.

In August 2024, enterprises redeemed VND 11,023 billion of corporate bonds, 45% lower compared to the same period of 2023. In the remaining of 2024, there will be VND 105,945 billion of corporate bonds reaching maturity.

*The data consolidated by VBMA was collected from website of HNX according to the issuing date and redemption date. This data might subject to change from time to time based on the information disclosure from HNX and SSC. The corporate bond data is collected as of 30 August 2024.

VBMA ACTIVITIES IN AUGUST 2024

Interbank Offsite 2024 Workshop: Carbon Credit Market - AI & Digital Assets - Corporate Bonds – Market Outlook

The Interbank Offsite 2024 officially commenced with the workshop: Carbon Credit Market - AI & Digital Assets - Corporate Bonds – Market Outlook on August 9, 2024.

Experts presented about 6 topics that market participants were interested in, specifically:

- Ms. Aoife Meaney – Director of Trading Solutions at Murex Australia – presented on the role of the carbon credit market in supporting Vietnam's net zero goals.
- Mr. Sudon Chang – Director of Solutions Consulting at Finastra – discussed the application of artificial intelligence in treasury operations.
- Mr. Boon-Hiong Chan – Director of Equity Markets and Technology Advocacy at Deutsche Bank Singapore – presented on the development and application of digital assets worldwide.
- Mr. Dong Woo Rhee – Chief Financial Officer at the Credit Guarantee and Investment Facility (CGIF) – shared insights on capital requirements for banks and insurance companies when investing in bonds.
- Mr. Nguyễn Đình Duy, CFA – Director and Senior Analyst at VIS Rating – discussed the outlook for the Vietnamese corporate bond market in 2024-2025.
- Mr. Nguyễn Thắng – Head of Research at Vietcombank – presented on macroeconomic conditions and the domestic and international financial markets for 2024-2025.

The workshop concluded with a discussion session on the outlook and developments in the financial market for the last four months of 2024 and 2025, moderated by Mr. Lê Quang Trung – Director of the Capital and Foreign Exchange Division at VIB. The discussion included 7 participants:

- Ms. Nguyễn Thị Tuyết Hồng – Director of Fixed Income Investment at Dragon Capital Vietnam
- Ms. Võ Diệu Thúy – Director of the Capital and Currency Business Center at Agribank
- Ms. Nguyễn Minh Châu – Deputy General Director and Director of the Capital and Currency Business Division at Military Bank (MB)
- Mr. Nguyễn Việt Anh – Deputy General Director and Director of the Capital and Financial Markets Division at TPBank
- Ms. Ngô Thị Hồng Minh – Director of Capital and Markets Division at Citibank
- Mr. Trần Minh Hoàng – Head of Research & Analysis at VCBS
- Mr. Norman Chia – Director of Electronic Trading Processes for Asia at LSEG

Interbank Offsite 2024

From August 9th to 11th, the most anticipated and well-attended event in the interbank community this year - Interbank Offsite 2024 - was held in Da Nang. In addition to the Workshop on Carbon Credit Market - AI & Digital Assets - Corporate Bonds – Market Outlook, this year's Interbank Offsite had the following activities:

Interbank Golf Tournament 2024

On the morning of August 10th, 2024, VBMA held the Interbank Golf Tournament as part of the 14th Interbank Offsite event in Da Nang city. 44 golfers competed in three divisions: A, B and C (Guests), teeing off early morning at Montgomerie Links Golf Club.

The final results are below:

Main Prizes:

- Champion, Division A: Ms. Đoàn Mỹ Kim
- Runner up, Division A: Mr. Kiều Tiến Dũng
- Champion, Division B: Ms. Nguyễn Thị Kim Oanh
- Runner up, Division B: Mr. Đinh Ngọc Bảo
- Champion, Division C: Mr. Nguyễn Thế Hoàng
- Runner up, Division C: Mr. Nguyễn Đức Phương

Novelty Prizes:

Longest Drive, Hole #13: Mr. Nguyễn Thanh Hải

Longest Drive, Hole #18: Mr. Phạm Hồng Sơn

Nearest to the Pin, Hole #02: Mr. Hà Quang Anh

Nearest to the Pin, Hole #05: Mr. Hoàng Mạnh Hải

Nearest to the Pin, Hole #11: Mr. Nguyễn Thanh Sơn

Nearest to the Pin, Hole #14: Mr. Đào Thanh Quỳnh

Nearest to the Line, Hole #03: Mr. Nguyễn Xuân Dương

Nearest to the Line, Hole #07: Mr. Nguyễn Cảnh Thọ

Interbank Football Tournament 2024

On the afternoon of August 10th, the football tournament within the Interbank Offsite 2024 event was organized at the Ngu Hanh Son Stadium in Da Nang city.

Three teams took part in this tournament included: FX Interbank, Bond Interbank, and South Interbank. Each team played 6 rounds in a round-robin format. The playing squad on the field

consisted of 8 players, each round lasted 25 minutes and there was a 10-minute break between two rounds. The final result saw the Bond Interbank team crowned as Champion, the South Interbank team as runner-up, and the FX Interbank team receiving the Encouragement Prize.

The Interbank Gala Dinner

The 15th Anniversary Celebration of the Vietnam Bond Market Association

VBMA organized a ceremony to celebrate the 15th anniversary of the Vietnam Bond Market Association (August 14, 2009 – August 14, 2024) to reflect on the milestones and achievements VBMA has accomplished during the past four terms, while also introducing the Executive Committee for the fifth term to all market members during the Gala Dinner.

Interbank's Got Talent 2024

At the Gala night of August 10th, 2024, 4 teams performed 4 elaborately prepared and choreographed performances including: Modern dance and singing "Vietcombank aspiration", Modern dance and singing "Chung Một Niềm Tin - Call Us By Fire" from Agribank, Modern dance "The Wonder of Nature" from EVN Finance, and "The great journey" from BIDV.

Vietcombank with excellent production and presentation won the First prize of the 2024 Interbank's Got Talent. The performance of Agribank won the Second prize, and BIDV and EVN Finance both won the Third prize.

Lucky draw

At the same night August 10th, as part of the 2024 Interbank Offsite event, three Gala Dinner participants won attractive prizes in the lucky draw:

- + Ms. Le Thi Kieu Trang from Vietcombank won a two-night stay voucher at Pullman Resort Đà Nẵng.
- + Mr. Pham Vu Nhuan from Orient Commercial Bank (OCB) won a Sony bluetooth speaker and an Anker charger.
- + Ms. Ho Thi Thu Hien from VietinBank was the lucky winner of an iPhone 15 Pro Max 256GB.

Charity fundraising during the Gala Dinner of Interbank Offsite 2024

In addition to professional exchanges, cultural performances, and sports competitions, members of the financial market participating in Interbank Offsite 2024 also actively contributed to charitable activities.

Prior to the event, Nam A Commercial Joint Stock Bank committed to donating VND 100 million to the VBMA charity fund. Ms. Nguyen Huong Loan - a member of VBMA's Standing Committee and Deputy CEO of MSB Bank - donated the oil painting "Daisies" for fundraising through a silent auction.

During the Gala Dinner held on to the evening of August 10th, 2024, Mr. Vo Hai Nam - Director of BIDV's Ha Thanh branch purchased the oil painting "Daisy" for VND 100 million. Other

philanthropists contributed a total of VND 20.5 million. The total amount raised for charity by VBMA was over VND 220 million.

In the near future, the VBMA leadership will decide to use the funds for suitable charitable projects in the field of education.

Presenting awards and tokens of gratitude

During the Gala Dinner, VBMA presented tokens of gratitude to 38 sponsors of the Interbank Offsite event. The championship trophy for the Interbank Football Tournament and awards for 14 categories of the Interbank Golf Tournament were also presented during this memorable Gala Dinner. The award ceremony was held formally with the presence of over 700 market members and guests from government agencies, banks, securities companies, and financial service providers.

Workshop on “Accelerating Corporate Bond Market Recovery”

On August 23rd, 2024, the Vietnam Bond Market Association in collaboration with the Asian Development Bank (ADB) organized the Workshop on “Accelerating Corporate Bond Market Recovery” at the Press Club building, 12 Ly Dao Thanh, Hoan Kiem, Ha Noi.

The Workshop featured presentations from fund management company, securities company, and law firm on improving the quality of corporate bond offerings, enhancing liquidity in the secondary market, and cutting off red tape to unleash the potential of debt capital markets. Speakers discussed the current state of the corporate bond market, analyzed the difficulties faced by market members, and proposed practical solutions and directions for the market.

The Workshop attracted over 100 participants from VBMA member organizations, state agencies, guests representing the Ministry of Finance, State Securities Commission, Vietnam Securities Depository and Clearing Corporation, and Hanoi Stock Exchange, and other entities interested in the Vietnamese corporate bond market.

VBMA had an online call with Insol International Association’s representatives

On the afternoon of August 23rd, 2024, VBMA’s representatives had an online call with Insol International Association’s representatives to prepare for the upcoming seminar on the topic 'Insolvency and New Sources of Finance'.

VBMA compiled members’ opinions on “the draft Law amending and supplementing several articles of the Law on Securities No. 54/2019/QH14 and some other draft Laws” and other legal issues

On August 2nd, 2024, VBMA compiled members’ opinions on the draft Letter of Comment to the State agencies regarding Corporate Bond Market’s issues.

On August 23rd, 2024, VBMA compiled members’ comments on the draft Law amending and supplementing several articles of the Law on Securities No. 54/2019/QH14 and some other draft Laws. On the afternoon of August 28th, VBMA organized a meeting through MS Teams to discuss and consolidate members’ opinions and proposals before submitting to the relevant authorities.

VBMA has received the Official Letter No. 3033/UBKT15 from the National Assembly Committee on Economy, requesting the Association to report on the production and business situation of enterprises, highlighting difficulties, obstacles, and proposing solutions. Therefore, VBMA started collecting opinions from members on this issue on August 29, 2024.

VBMA had a meeting with Global Green Growth Institute in Vietnam (GGGI)

On August 28th, 2024, VBMA had a meeting with Global Green Growth Institute in Vietnam (GGGI)'s representatives to discuss future cooperation opportunities.



Thank you for reading this issue of VBMA monthly newsletter
 If you want to sign up to receive this newsletter, please contact us at:
info@vbma.org.vn

We would like to thank you for your contribution

Vietnam Bond Market Association

Floor 17, Gelex Tower, 52 Le Dai Hanh Street, Hanoi Phone: (84-24) 39748781 Fax: (84-4) 39748782

<https://vbma.org.vn>